

Project title: Award Request for Proposal #2022-023 Triple Combination Pumpers to Hughes Fire Equipment

City Council Agenda Item Cover Sheet

Council Bill #

Project: Triple Combination Pumpers

Agenda dates requested:

Partner/Supplier: Hughes Fire Equipment

July 27, 2022

Location: 126

Briefing

Proposed action

Consent

Action

Ordinance

Public hearing

Yes No

Preceding action: 4/13/22 Authorize release of Request for Proposal #2022-023 Triple Combination Pumpers

Fund: 126 Vehicle Replacement

Budget amendment:

Yes No

Fiscal summary statement:

The requested award amount is \$1,981,342.00 + a 2.5% contingency of \$50,000 for unforeseen changes such as structural conflicts found during the construction of the apparatus. The total potential cost will not exceed \$2,031,342.00. The Triple Combination Pumper trucks are budgeted in 2022 vehicle replacement fund. However, due to build time, the expense will not be realized until 2024.

PowerPoint

presentation:

Yes No

Project summary statement:

Proposals were requested from fire truck manufacturers to provide two (2) triple combination Type 1 fire engines that will replace J0064 and J0069 which are 2003 American LaFrance Type 1 fire engines.

Attachments:

Request for Proposal

Department(s) involved:

Procurement & Fire

Contact person:

Theresa Bauccio-Teschlog

Phone number:

(425) 257-8901

Email:

tbauccio@everettwa.gov

The City of Everett Fire Department has a total of eleven (11) fire engines, six (6) six of which are in service 24/7 and five (5) are held in reserve to fill in for breakdowns and maintenance and training. There is always one fire engine at every Everett fire station. All engines are equipped with a fire pump, a 500-gallon water tank, a foam system, a monitor, and a large complement of fire hoses for fire attack, exposure protection, and water supply. Engines also carry ground ladders, self-contained breathing apparatus (SCBA), forcible entry and extrication tools, first aid equipment, a variety of hose appliances, and assorted other equipment and tools. The crew of an engine company usually consists of an officer, driver/engineer, and a firefighter.

Initialed by:

Department head

Administration

Council President

The Request for Proposal was released on April 15, 2022. It was advertised in the Everett Herald. Additionally, seven companies were directly notified about the opportunity. On June 7, 2022, one proposal was received from Hughes Fire Equipment. Hughes' proposal response received a score of 408 out of 550 possible points. Staff is requesting an award to Hughes Fire Equipment.

Recommendation (exact action requested of Council):

Award Request for Proposal #2022-023 Triple Combination Pumpers to Hughes Fire Equipment in the amount of \$2,031,342.00, including Washington State sales tax.



Hughes Fire Equipment, Inc.
910 Shelley Street
Springfield, OR 97477
T: 541-747-0072
F: 541-747-0073
www.hughesfire.com

July 6, 2022

Theresa Bauccio-Teschlog
City of Everett, Washington
2930 Wetmore Avenue
Everett, WA 98201

Hughes Fire Equipment, Inc. and Pierce Manufacturing, Inc. are pleased to offer for your consideration the updated proposal for two (2) Pierce Enforcer Pumpers, per your Request for Proposal #2022-023 for two (2) Triple Combination Pumpers.

The price for two (2) Pierce Enforcer Pumpers JK324 is **\$1,797,951.00**, F.O.B. Customer's facility, Everett, Washington, plus applicable sales tax in the amount of \$183,391.00 for a total purchase price of **\$1,981,342.00**. The unit would be ready for delivery within 25 to 29 months after execution of the contract*. **This time does not include any possible delays stemming from the pandemic or other natural disasters. If additional time is needed to manufacture apparatus due to issues stemming from the pandemic, notification of the delay will be sent.** Final payment is due 30 days after acceptance of the apparatus. The date of acceptance shall not exceed fourteen (14) days from date of delivery.

**Please note: Based on the specification and Pierce's delivery schedule at time of bid, the estimated time for manufacturing is 25 to 28 months. After manufacturing the unit will be delivered to a Hughes Fire Equipment Service Facility where it will receive a pre-delivery inspection prior to transportation to the City. The estimated time for delivery from factory to a Hughes Fire Equipment Service Facility, pre-delivery inspection, and transportation to the City is 30 days. Total time from order placement to receipt of apparatus at your facility would be between 25 to 29 months.*

Price Recap:

Description	Per Unit Amount
Two (2) Enforcer Pumpers JK324	\$1,797,951.00
Plus Washington State Sales Tax @ 9.9%	177,997.15
Plus Washington State Motor Vehicle Tax @ 0.3%	5,393.85
Total price including taxes	\$1,981,342.00

Terms:

Multiple Unit Pricing: Multiple unit pricing is based on the apparatus being purchased, manufactured, and delivered at the same time. If apparatus are not ordered, manufactured, and delivered at the same time, revised pricing will be required.

Credit Card Payments: Payments made for apparatus using a credit card will be applicable to a credit card convenience fee.

Performance Bond – A performance bond is not included in the above pricing.

Transportation - The above pricing includes funds to transport the apparatuses under its own power from the factory to the customer location. If City elects to drive the apparatus from the factory, \$10,000.00 (\$5,000.00 per unit) may be deducted from the purchase price. If this option is elected payment in full and proof of insurance must be provided prior to leaving the factory and the customer is responsible for compliance with all state, local and federal DOT requirements including the driver possessing a valid CDL license.

Inspection Trips – Three (3) factory inspection trips for four (4) fire department customer representatives are included in the above pricing. The inspection trips will be scheduled at times mutually agreed upon between the manufacturer's representative and the customer. Airfare, lodging and meals while at the factory are included. In the event the fire department is unable to travel to the factory or the factory is unable to accept customers due to the restrictions caused by a national disaster or pandemic then the Dealership reserves the right to use forms of electronic media to accomplish the intention of the inspection trips. Every effort will be made to make the digital media as thorough as possible to satisfy the expectations of the of the fire department. If the Department elects to forgo an inspection trip \$2,025.00 per traveler (per trip) will be deducted from the final invoice.

Hughes Fire Equipment, Inc., with corporate offices in located in Springfield, Oregon, is the Pierce dealer for your territory and can be reached by calling 800-747-6510. Our regional facility located in Tacoma, Washington will be the service center responsible for these units.

Pierce Manufacturing, Inc., a subsidiary of Oshkosh Corporation, has been in the manufacturing business since 1913 in Appleton, Wisconsin, and has facilities located in Weyauwega, Wisconsin and Bradenton, Florida.

This proposal may be utilized for Cooperative Purchasing by other public agencies.

We would like to thank you for inviting us to submit a proposal for this equipment. If we can be of further assistance, please feel free to contact us.

Sincerely,



Rex Hughes
Sales Representative
Pierce Manufacturing, Inc.
RH/sk



John Keffer
Sales Representative
Pierce Manufacturing, Inc.
JK/sk