EVERETT

Project title: Award and Authorize Purchase of Four Ford Vehicles with Clary Longview LLC dba Bud Clary Ford/Hyundai from Washington State Department of Enterprise Services Contract #05916/COE #2018-117

City Council Agenda Item Cover Sheet

Council Bill # *interoffice use*

Agenda dates requested:
March 30, 2022

Briefing
Proposed action
Consent x
Action
Ordinance
Public hearing
Yes x No

Budget amendment:
Yes x No

PowerPoint presentation:
Yes x No

Attachments:
Contract

Department(s) involved:
Procurement & Motor Vehicle Division

Contact person:
Theresa Bauccio-Teschlog

Phone number:
425-257-8901

Email:
tbauccio@everettwa.gov

Initialed by:
sh
Department head

Administration

Council President

Project: Washington State Department of Enterprise Services #05916/COE #2018-117

Partner/Supplier: Clary Longview LLC dba Bud Clary Ford/Hyundai

Location: N/A

Preceding action: 2022 Vehicle and Equipment Replacement Budget Adoption

Fund: Various

Fiscal summary statement:

Funds used to purchase Ford vehicles from Clary Longview LLC are from various departments and project budgets.

The City has spent over $250,000 on this contract year-to-date on prior vehicle purchases. In compliance with the Procurement Policy, this purchase and any additional purchases from this contract will be brought before Council for award.

Due to supply chain challenges, the cut-off date set by Ford is 3/31/2022. Therefore, the authorization to purchase the vehicles is time sensitive.

Project summary statement:

The attached vehicle chart provides details on the requested vehicles and additional justification.

These vehicles are available for purchase from Clary Longview LLC dba Bud Clary Ford/Hyundai, located in Longview, Washington, through the Washington State Department of Enterprise Services competitively bid contract #05916/COE #2018-117. Vehicles must be purchased from the Longview dealership in order for the City to use the Washington State contract.

The City has an Interlocal Agreement with Washington State Department of Enterprise Services that allows for purchases from its competitively awarded contracts in lieu of soliciting bids on our own.

Recommendation (exact action requested of Council):

Award and authorize the purchase of four Ford vehicles with Clary Longview LLC dba Bud Clary Ford/Hyundai from Washington State Department of Enterprise Services Contract #05916/COE #2018-117.

V0360

Jenny Chang

From: Tony Cademarti
Sent: Friday, February 18, 2022 4:45 PM
To: Jenny Chang
Subject: FW: [EXTERNAL] Vehicle Quote - 2022-2-381 - EVERETT, CITY OF - 23105

Jenny,

Should be headed your way on Tuesday.

Tony Cademarti
Fleet Program Manager | Motor Vehicle Department
425.257.8920 | 3200 Cedar St., Everett, WA 98201
everettwa.gov | Facebook | Twitter

Note: Emails and attachments sent to and from the City of Everett are public records and may be subject to disclosure pursuant to the Public Records Act.

From: NOREPLY@des.wa.gov <NOREPLY@des.wa.gov>
Sent: Friday, February 18, 2022 4:43 PM
To: Tony Cademarti <TCademar@everettwa.gov>
Cc: sean.hoffert@des.wa.gov
Subject: [EXTERNAL] Vehicle Quote - 2022-2-381 - EVERETT, CITY OF - 23105

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Vehicle Quote Number: 2022-2-381 Create Purchase Request View organization purchase requests

This is a **quote** only. You must create a purchase request to order this vehicle(s)

Contract & Dealer Information

Contract #: 05916
Dealer: Bud Clary Ford/Hyundai (W403)
700 7th Avenue / PO Box 127
Longview WA 98632

Dealer Contact: Marie Tellinghiusen
Dealer Phone: (360) 423-4321 Ext: 7187
Dealer Email: ford.orders@budclary.com

Organization Information

Organization: EVERETT, CITY OF - 23105
Email: tcademarti@everettwa.gov
Quote Notes: fleet addition for Utilities for S0100
Vehicle Location: EVERETT RTA

Color Options & Qty

Oxford White (YZ) - 1

Tax Exempt: N

Vehicle Options

Order Code	Option Description	Qty	Unit Price	Ext. Price
2022-0832-001	2022 Ford Ranger 4WD	1	$26,286.00	$26,286.00
2022-0832-010	2022 Ford Ranger 4WD, Extended Cab, XL Trim Level, 126in Wheelbase, 6ft Box, 2.3L EcoBoost Engine with Auto Start-Stop Technology, Electronic 10-Speed Automatic Transmission, P255/70R x 16 All-Season BSW Tires, 16in Silver Steel Wheels, two (2) front tow hooks, Electronic Shift-on-the-Fly (2020MY: 20 city / 24 highway mpg) (6050# GVWR, 1650# Payload) (R1F/100A/99H/44U/TTQH) THIS IS THE BASE VEHICLE -- Please refer to Vehicle Specification for complete description.	1	$0.00	$0.00
2022-0832-013	XL Only - High-Level Trim Upgrade 101A [Includes Power Sideview Mirrors, four (4) Remote Keyless Entry Fobs, Remote Tailgate Lock, Perimeter Alarm, day/night rearview mirror, PLUS: Cruise Control #52B, SYNC Enchanced Voice Recognition Communications System (911 Assist, 4.2in LCD display in center stack, AppLink, one (1) Smart-Charging USB Port)] (101A)	1	$1,406.00	$1,406.00
2022-0832-019	XL Only - Rear Sliding Window w/ privacy glass and defrost (43D)	1	$225.00	$225.00
2022-0832-020	XL Only - Vinyl seats in lieu of Cloth (No Credit or Charge) (TTSH)	1	$0.00	$0.00
2022-0832-023	XL Only - LT265/65 R17 All-Terrain OWL Tires (includes 17in Silver-Painted Aluminum Wheels) (TEW/64Y)	1	$708.00	$708.00
2022-0832-027	110V AC Power Outlet (includes two (2) USBs located in the rear of the center console) (Must also order XL High-Trim Upgrade #101A or XLT Trim Upgrade #300A) (Included w/ XLT Ugrades #301A and #302A) (55K)	1	$119.00	$119.00
2022-0832-028	Reverse Sensing System (Must also order XL High-Trim Upgrade #101A or XLT Trim Upgrade #300A) (Included w/ XLT Ugrades #301A and #302A) (55U)	1	$109.00	$109.00
2022-0832-032	Trailer Tow Package (Includes 4-pin/7-pin wiring harness and Class IV trailer hitch receiver) (53R)	1	$493.00	$493.00
2022-0832-033	Electronic Locking Differential (X73)	1	$418.00	$418.00
2022-0832-043	Splash Guards/Mud Flaps Front and Rear (17B)	1	$130.00	$130.00
2022-0832-044	Spray-In Bedliner - Factory (86S)	1	$493.00	$493.00
2022-0832-099	INFORMATION ONLY: Warranty, Delayed Start (End-User submits request at www.fordwsd.com)	1	$0.00	$0.00
2022-0832-206	Floor Mats, HD Rubber Molded, Front (Weather Tech) (DLR)	1	$120.00	$120.00

Quote Totals

Total Vehicles:	1
Sub Total:	$30,507.00
8.4 % Sales Tax:	$2,562.59
Quote Total:	$33,069.59

V0361

Jenny Chang

From: Tony Cademarti
Sent: Tuesday, March 1, 2022 4:16 PM
To: Jenny Chang
Subject: FW: [EXTERNAL] Vehicle Quote - 2022-3-18 - EVERETT, CITY OF - 23105

Below is for the PR for the Ford Ranger I just dropped off earlier today, V0361. It's from dealer's on-order stock, but she said to go ahead and make a quote in the CARS system and just do it as normal. She will make the adjustment on her end. So here's the quote below to put with the PR.

EVERETT

Tony Cademarti
Fleet Program Manager | Motor Vehicle Department
425.257.8920 | 3200 Cedar St., Everett, WA 98201
everettwa.gov | Facebook | Twitter

Note: Emails and attachments sent to and from the City of Everett are public records and may be subject to disclosure pursuant to the Public Records Act.

From: NOREPLY@des.wa.gov <NOREPLY@des.wa.gov>
Sent: Tuesday, March 1, 2022 4:14 PM
To: Tony Cademarti <TCademar@everettwa.gov>
Cc: sean.hoffert@des.wa.gov
Subject: [EXTERNAL] Vehicle Quote - 2022-3-18 - EVERETT, CITY OF - 23105

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Vehicle Quote Number: 2022-3-18 Create Purchase Request View organization purchase requests

This is a **quote** only. You must create a purchase request to order this vehicle(s)

Contract & Dealer Information

Contract #: 05916
Dealer: Bud Clary Ford/Hyundai (W403)
700 7th Avenue / PO Box 127
Longview WA 98632

Dealer Contact: Marie Tellinghiusen
Dealer Phone: (360) 423-4321 Ext: 7187
Dealer Email: ford.orders@budclary.com

Organization Information

Organization: EVERETT, CITY OF - 23105
Email: tcademarti@everettwa.gov
Quote Notes: for Utilities replacing S0070
Vehicle Location: EVERETT RTA

Color Options & Qty

Oxford White (YZ) - 1

Tax Exempt: N

Vehicle Options

Order Code	Option Description	Qty	Unit Price	Ext. Price
2022-0832-001	2022 Ford Ranger 4WD	1	$26,286.00	$26,286.00
2022-0832-002	INFORMATION ONLY: Bud Clary Ford offers a $300 prompt payment discount if payment is made within 20 days of vehicle delivery.	1	$0.00	$0.00
2022-0832-003	INFORMATION ONLY: Bud Clary Ford CARS Cancellation Fees: NO fee to cancel order if vehicle has not been scheduled for production and is able to be cancelled at factory. $500 cancellation fee if vehicle has been serialized and is locked in for production by manufacturer. $750 cancellation fee if vehicle has been delivered to customer and must be picked up by dealer and re-stocked into inventory. Absolutely NO cancellation if customer has licensed/registered vehicle. Upfits/Equipment ordered for vans, trucks, chassis cabs and police/fire vehicles will have a 10-30% re-stocking fee; custom bodies cannot be cancelled.	1	$0.00	$0.00
2022-0832-010	2022 Ford Ranger 4WD, Extended Cab, XL Trim Level, 126in Wheelbase, 6ft Box, 2.3L EcoBoost Engine with Auto Start-Stop Technology, Electronic 10-Speed Automatic Transmission, P255/70R x 16 All-Season BSW Tires, 16in Silver Steel Wheels, two (2) front tow hooks, Electronic Shift-on-the-Fly (2020MY: 20 city / 24 highway mpg) (6050# GVWR, 1650# Payload) (R1F/100A/99H/44U/TTQH) THIS IS THE BASE VEHICLE -- Please refer to Vehicle Specification for complete description.	1	$0.00	$0.00
2022-0832-012	XL Only - Base Power Equipment Group [Includes Power Sideview Mirrors, four (4) Remote Keyless Entry Fobs (w/ Tailgate Lock) and Perimeter Alarm] (67F)	1	$629.00	$629.00
2022-0832-025	XL Only - Cruise Control (52B)	1	$225.00	$225.00
2022-0832-032	Trailer Tow Package (Includes 4-pin/7-pin wiring harness and Class IV trailer hitch receiver) (53R)	1	$493.00	$493.00
2022-0832-203	Stock Vehicle Upcharge (Call Dealer for Availability) (DLR)	1	$250.00	$250.00
2022-0832-206	Floor Mats, HD Rubber Molded, Front (Weather Tech) (DLR)	1	$120.00	$120.00
2022-0832-208	Mud flaps, Front (DLR)	1	$75.00	$75.00
2022-0832-209	Mud Flaps, Rear (DLR)	1	$75.00	$75.00
2022-0832-215	SPRAY-IN Bedliner (Line-X) (Not compatible w/ factory-installed toolboxes, please use factory spray-in liner) (DLR)	1	$468.00	$468.00

Quote Totals

Total Vehicles:	1
Sub Total:	$28,621.00
8.4 % Sales Tax:	$2,404.16
Quote Total:	$31,025.16

V0362

Jenny Chang

From: Tony Cademarti
Sent: Tuesday, March 29, 2022 11:27 AM
To: Jenny Chang
Subject: FW: [EXTERNAL] Vehicle Quote - 2022-3-409 - EVERETT, CITY OF - 23105

Revised quote attached below, due to a delay at the factory likely due to the spray-in bed liner from factory. Dealership recommends to do Line-X after it's at the dealership to stop a delay in delivery.

Also, they forgot to add option #904 to add the extra cost $525 for the Rapid Red paint option (dealership will get it added).

EVERETT

Tony Cademarti
Fleet Program Manager | Motor Vehicle Department
425.257.8920 | 3200 Cedar St., Everett, WA 98201
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From: NOREPLY@des.wa.gov <NOREPLY@des.wa.gov>
Sent: Tuesday, March 29, 2022 11:24 AM
To: Tony Cademarti <TCademar@everettwa.gov>
Cc: sean.hoffert@des.wa.gov
Subject: [EXTERNAL] Vehicle Quote - 2022-3-409 - EVERETT, CITY OF - 23105

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Vehicle Quote Number: 2022-3-409 Create Purchase Request View organization purchase requests

This is a **quote** only. You must create a purchase request to order this vehicle(s)

Contract & Dealer Information

Contract #: 05916
Dealer: Bud Clary Ford/Hyundai (W403)
700 7th Avenue
PO Box 127
Longview WA 98632

Dealer Contact: Kathleen Brennan
Dealer Phone: (360) 423-4321 Ext: 7183
Dealer Email: ford.orders@budclary.com

Organization Information

Organization: EVERETT, CITY OF - 23105
Email: tcademarti@everettwa.gov
Quote Notes: replacing V0184 for Everett Fire Dept. Add in option #904 to add $525.00 for extra cost Rapid Red Metallic paint.
Vehicle Location: EVERETT RTA

Color Options & Qty

Extra Cost - Rapid Red Metallic (D4) - 1

Tax Exempt: N

Vehicle Options

Order Code	Option Description	Qty	Unit Price	Ext. Price
2022-0826-001	2022 Ford F150 Lightning, Battery Electric Vehicle (BEV)	1	$38,240.00	$38,240.00
2022-0826-010	Ford F150 Lightning, Battery Electric Vehicle (BEV), 4WD, PRO Trim Level, Crew Cab, 145in Wheelbase, 5.5ft bed, Dual eMotors, 98kWh Usable Capacity Standard Range High-Voltage Battery (targeted EPA-Estimated Range 230 miles), Mobile Power Cord (120V/240V), 8250# GVWR, 275/65R 18in All-Terrain Tires, Full-Size Spare Tire, Rear eLocking Axle, Class IV Hitch (W1E/110A/145WB/99L/44L/TTVS) -- THIS IS THE BASE VEHICLE -- Please refer to Vehicle Specification for complete description.	1	$0.00	$0.00
2022-0826-012	Back-up Alarm System (85H)	1	$154.00	$154.00
2022-0826-014	Pro Power Onboard - 9.6 kW (479)	1	$1,134.00	$1,134.00
2022-0826-015	Max Trailer Tow Package - increased tow capability - max towing TBD (must also order Pro Power Onboard - 9.6 kW if ordered w/ standard range battery) (53D)	1	$917.00	$917.00
2022-0826-026	Smart Acceleration Truncation (181) (no charge)	1	$0.00	$0.00
2022-0826-204	Floor Mats, HD Rubber Molded, Front (Weather Tech) (DLR)	1	$120.00	$120.00
2022-0826-205	Floor Mats, HD Rubber Molded, Rear (Weather Tech) (DLR)	1	$100.00	$100.00
2022-0826-217	SPRAY-IN Bedliner (Line-X) (DLR)	1	$535.00	$535.00

Quote Totals

Total Vehicles:	1
Sub Total:	$41,200.00
8.4 % Sales Tax:	$3,460.80
Quote Total:	$44,660.80

V0363

Jenny Chang

From: Tony Cademarti
Sent: Tuesday, March 29, 2022 12:58 PM
To: Jenny Chang
Subject: FW: [EXTERNAL] Vehicle Quote - 2022-3-416 - EVERETT, CITY OF - 23105

Electric cargo van quote for Parks, replacing 2398.

EVERETT

Tony Cademarti
Fleet Program Manager | Motor Vehicle Department
425.257.8920 | 3200 Cedar St., Everett, WA 98201
everettwa.gov | Facebook | Twitter

Note: Emails and attachments sent to and from the City of Everett are public records and may be subject to disclosure pursuant to the Public Records Act.

From: NOREPLY@des.wa.gov <NOREPLY@des.wa.gov>
Sent: Tuesday, March 29, 2022 12:57 PM
To: Tony Cademarti <TCademar@everettwa.gov>
Cc: sean.hoffert@des.wa.gov
Subject: [EXTERNAL] Vehicle Quote - 2022-3-416 - EVERETT, CITY OF - 23105

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Vehicle Quote Number: 2022-3-416 Create Purchase Request View organization purchase requests

This is a **quote** only. You must create a purchase request to order this vehicle(s)

Contract & Dealer Information

Contract #: 05916
Dealer: Bud Clary Ford Hyundai (formerly Columbia Ford) (W403)
700 7th Avenue
PO Box 127
Longview WA 98632

Dealer Contact: Kathleen Brennan
Dealer Phone: (360) 423-4321 Ext: 7183
Dealer Email: ford.orders@budclary.com

Organization Information

Organization: EVERETT, CITY OF - 23105
Email: tcademarti@everettwa.gov
Quote Notes: replacing 2398 for Parks Dept.
Vehicle Location: EVERETT RTA

Color Options & Qty

Oxford White (YZ) - 1

Tax Exempt: N

Vehicle Options

Order Code	Option Description	Qty	Unit Price	Ext. Price
2022-0430-001	2022 Ford E-Transit Full-Size Cargo Van -- Battery Electric Vehicle (BEV)	1	$46,401.00	$46,401.00
2022-0430-010	LOW ROOF T35, 9500# GVWR, Regular Length, 130 inch Wheelbase, 220 inch Overall Length, 83.6 inch Overall Height, Electric Motor, Single-Speed Transmission, 235/65R16C BSW Tires, Electric Rear Axle, (W1Y/101A/99K/44A/130WB/TC8/64H/86F) - THIS IS THE BASE VEHICLE, please view Vehicle Standard Specifications for complete description.	1	$0.00	$0.00
2022-0430-013	MEDIUM ROOF T35, 9500# GVWR, Long Length, 148in WB, 238in OL (W9C/148WB)	1	$2,422.00	$2,422.00
2022-0430-020	50/50 Hinged Rear Door, 253-degree opening (in lieu of std. 183-degree opening) (Only available on long and extended length configurations) (18P)	1	$74.00	$74.00
2022-0430-023	Fixed Rear Door Glass (includes rear window defroster) (17A)	1	$249.00	$249.00
2022-0430-026	Privacy Glass -- Rear Glass Only (can only be ordered with Fixed Rear Glass #17A) (92E)	1	$122.00	$122.00
2022-0430-032	Engine Idle Shutdown - 20 Minute Timer (Inc. Smart Acceleration Truncation) (55H)	1	$197.00	$197.00
2022-0430-034	Battery - Single Absorbed Glass Mat (70 amp-hours) (63X)	1	$122.00	$122.00
2022-0430-036	Dual-note horn (85D)	1	$21.00	$21.00
2022-0430-040	Intelligent Access w/ Push Button Start (41J)	1	$366.00	$366.00
2022-0430-042	Cruise Control (60C)	1	$318.00	$318.00
2022-0430-044	Blind Spot Assist 1.0 (Includes BLIS Blind Spot Information System w/ Cross-Traffic Alert and Trailer Coverage; short-arm sideview mirrors w/ power adjustment, power-folding, heat and turn signals; and Reverse Sensing System #43R) (Combines BLIS with Lane Keeping Aid) (65A)	1	$785.00	$785.00
2022-0430-047	Side Sensing System (works similar to the Reverse Sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects) (Must also order Blind Spot Assist 1.0 #65A) (94A)	1	$472.00	$472.00
2022-0430-053	B-Pillar Assist handle (passenger side) (standard on Low Roof Cargo Van) (41B)	1	$26.00	$26.00
2022-0430-055	Full Rear Compartment Lighting (Includes cargo area LED lights at C-Pillar and D-Pillar) (Extended length vans also include mid-ship light) (Rear compartment LED switch is included) (15F)	1	$74.00	$74.00
2022-0430-056	Cargo Tie-Down Hooks (6 hooks) (17P)	1	$26.00	$26.00
2022-0430-057	Front Overhead Shelf (Not available w/ Low Roof) (66D)	1	$74.00	$74.00
2022-0430-059	Running Board, Sliding Passenger-Side Cargo Door only (Covers B-C Pillar) (68H)	1	$307.00	$307.00
2022-0430-064	Pro Power Onboard (120V/2.4kW) (includes 12V Powerpoint #87A) (Allows the vehicle to be used as a power source for tools to be plugged to) (Must also order Intelligent Access w/ Push Button Start #41J) (90E)	1	$1,007.00	$1,007.00
2022-0430-072	Seats: Vinyl (Dark Palazzo Grey), 2-way manual (fore/aft/recline) driver and passenger with inboard armrests (includes driver/passenger front and thorax airbags, plus front curtain airbags) -- this option adds front passenger inboard armrest (base vehicle includes driver side armrest only (21P)	1	$48.00	$48.00

2022-0430-082	HD Cargo Flooring (148WB, Long Length) (also includes HD Rear Scuff Plate Kit #85B to be installed by dealer/upfitter) (60B)	1	$827.00	$827.00
2022-0430-199	Delayed Warranty Start (end-user submits request at www.fordwsd.com)	1	$0.00	$0.00

Quote Totals

Total Vehicles:	1
Sub Total:	$53,938.00
8.4 % Sales Tax:	$4,530.79
Quote Total:	$58,468.79

Vehicle Replacement Chart

Department	New Vehicle Requested	New Unit #	Replacing Unit #	Cost
Public Works - WFP	(1) 2022 Ford Ranger XL extended cab pick-up truck	V0360	None	$33,069.59
Public Works - WPCF	(1) 2022 Ford Ranger XL extended cab pick-up truck	V0361	None	$31,025.16
Fire	(1) 2022 Ford F150 Lightning battery electric vehicle	V0362	V0184	$45,229.90
Parks	(1) 2022 Ford E-Transit full-size cargo van	V0363	2398	$58,468.79
				$167,793.44

Reason for Replacement

The Kubota ATV that is currently in use needs to be replaced, due to exceeding criteria for miles, age, and maintenance cost. The new requested vehicle increases the payload capacity for the plant. In addition, this vehicle will be able to drive on all roads.

The Club Car electric utility cart that is currently in use needs to be replaced, due to exceeding criteria for miles, age, and maintenance cost. The new requested vehicle increases the payload capacity for the plant. In addition, this vehicle will be able to drive on all roads.

Request replacement due to exceeding criteria for miles, age, and maintenance cost. The new requested vehicle will run on electricity with no carbon emissions, reducing the need for gas. Additionally, maintenance costs are expected to be minimal. Fire already owns the charging infrastructure needed to charge the vehicle.

Request replacement due to exceeding criteria for miles, age, and maintenance cost. The new requested vehicle will run on electricity with no carbon emissions, reducing the need for gas. This is intended to follow the Climate Action Plan adopted by City Council in 2020. Additionally, maintenance costs are expected to be minimal.