

Project title: Award and Authorize Purchase of Nine Battery Electric Fixed Route Transit Buses and charging equipment from Gillig LLC using the Commonwealth of Virginia contract #2712/ EVT #2020-090

Council Bill # *interoffice use*

Agenda dates requested:

March 24, 2021

Briefing

Proposed action

Consent

Action X

Ordinance

Public hearing

Yes X No

Budget amendment:

Yes X No

PowerPoint presentation:

Yes X No

Attachments:

Quotes

Department(s) involved:

Procurement & Transit

Contact person:

Theresa Bauccio-Teschlog

Phone number:

(425) 257-8901

Email:

tbauccio@everettwa.gov

Initialed by:

Department head

Administration

Council President

Project: Purchase of Nine Battery Electric Fixed Route Transit Buses and charging equipment

Partner/Supplier: Gillig LLC

Location: *If relevant*

Preceding action: *Previous council /committee*

Fiscal summary statement:

Transportation Services received a Federal Transit Administration grant in the amount of \$8,500,000 and a Department of Ecology grant with matching funds in the amount of \$1,326,950 to purchase nine fully electric buses, three chargers, and the infrastructure to support six transmitters to be located at the Everett Transit Operations base. These two grants fund the entire purchase with no match required from the City.

The initial purchase expense is funded through Fund 425 and will subsequently be reimbursed from the grants. The price of the buses and chargers are exempt from sales tax.

The final price of the nine buses, three chargers, and six charging pads is \$9,280,212. Minor modifications may be made during the manufacturing of the buses. There are limited bus options available through the Virginia contract; therefore, the authorization to purchase the buses is time-sensitive.

Project summary statement:

Everett Transit needs nine fully electric fixed-route transit buses, which include six 40' and three 35' buses. These buses are replacement vehicles. The new zero-emission buses will replace nine fixed-route transit diesel buses and will reduce the diesel engine emissions emitted into the atmosphere by Transit services. The buses and charging equipment will be sales tax exempt per WA RCW 82.04.4496 and RCW 82.12.020.

The buses and charging equipment will be purchased through a Commonwealth of Virginia contract #2712/ EVT #2020-090, which allows for purchases from competitively awarded contracts in lieu of soliciting bids on our own.

Recommendation (exact action requested of Council):

Award and authorize purchase of nine battery electric fixed route transit buses and charging equipment from Gillig LLC using the Commonwealth of Virginia contract #2712/ EVT #2020-090 for a total of \$9,280,212.

New Buses & Equipment Requested	Cost	Quantity	Subtotal Cost
35' Battery Electric Low Floor Bus	\$956,981.00	3 EA	\$2,870,943.00
40' Battery Electric Low Floor Bus	\$961,300.00	6 EA	\$5,767,800.00
75kW Depot Level Charging Pad	\$78,250.00	6 EA	\$469,500.00
ChargePoint 62.5kW Plug-In Charger	\$57,323.00	3 EA	\$171,969.00

\$9,280,212

February 18, 2021

Mr. Tom Hingson
Director of Transportation Services
Everett Transit
3225 Cedar Street
Everett, WA. 98201

RE: PRICE QUOTE FOR THREE (3) 35' BATTERY ELECTRIC LOW FLOOR BUS's

Dear Mr. Hingson:

Thank you for your interest to purchase three (3) 35' Battery Electric Low Floor Bus's including the bus mounted Momentum Dynamics Inductive 300 KW Charging Receiver using the Commonwealth of Virginia contract (#IFB 2712).

Attached you will find the price summary sheets that would pertain to your order. Gillig is pleased to quote the following:

THREE (3) 35' BATTERY ELECTRIC LOW FLOOR BUSES \$956,981.00 each

This price quote is valid for thirty days and is FOB Everett, WA. Price does not include sales tax and no license fees. The production start date of the buses will be within 12 to 15 months from receipt of purchase order.

We thank you for this opportunity and appreciate your interest in Gillig and our products. Should you have any questions, please do not hesitate to contact me at 510-867-5108.

Sincerely,



Lee Petersen
Regional Sales Manager

PRICE SUMMARY
2/18/2021
EVERETT, WA OFF COMMONWEALTH OF VIRGINIA
(3) 35' LOW FLOOR PLUS BATTERY ELECTRIC BUSES
SERIAL NUMBER: TBD

<u>DESCRIPTION</u>		<u>COST</u>
STATE OF VIRGINIA 35' LOW FLOOR PLUS BATTERY ELECTRIC BASE BUS (2020)		\$797,280.00
<u>ACTION</u>	<u>DESCRIPTION</u>	<u>COST</u>
BASE	LOW FLOOR PLUS STYLING PACKAGE	INCL
BASE	CUMMINS EV TRACTION MOTOR, INVERTERS & POWER MANAGEMENT SYSTEMS	INCL
BASE	CUMMINS ESS WITH 6 BATTERY ENCLOSURES TOTALING 444 kWh CAPACITY	INCL
BASE	(1) DEPOT PLUG-IN CHARGING PORT PER SAE J1772 DC CCS TYPE 1 CURB SIDE REAR	INCL
ADD	MOMENTUM DYNAMICS 300KW INDUCTIVE CHARGING BUS RECEIVER	\$74,950.00
ADD	(1) DEPOT PLUG-IN CHARGING PORT PER SAE J1772 DC CCS TYPE 1 STREET SIDE REAR	\$3,850.00
CHANGE	FROM (2) DEKA GROUP 31 BATTERIES TO (2) ODYSSEY AGM GROUP 31 BATTERIES	\$490.00
BASE	I/O MFD II ELECTRONIC DASH DISPLAY	INCL
CHANGE	AXLE SEALS EITHER GREASE SEALS OR CHICAGO RAWHIDE OIL SEALS	\$0.00
BASE	MERITOR FRONT AND REAR AXLES	INCL
ADD	ENGINE SKID PROTECTION W/ EXTENDED TOW EYES	\$140.00
CHANGE	WHEELS (6) ALUMINUM FULL POLISHED FINISHED	INCL
BASE	GILLIG SUPPLIED TIRES (6)	INCL
BASE	LIFT-U LU18 WHEELCHAIR RAMP	INCL
BASE	AIR OPERATED DISC BRAKES	INCL
BASE	STABILITY CONTROL WITH AUTOMATIC TRACTION CONTROL	INCL
ADD	HILL HOLDER SWITCH MOUNTED AT DASH	\$125.00
ADD	ADJUSTABLE PEDALS (KONGSBERG)	\$1,190.00
ADD	TRW EASY STEER ELECTRIC ASSIST STEERING COLUMN	\$2,652.00
BASE	THERMO KING TE14 ALL-ELECTRIC HVAC WITH R407C	INCL
CHANGE	DRIVERS HEATER BRUSH MOTORS TO BRUSHLESS MOTORS	\$407.00
ADD	(2) DASH MOUNTED DRIVER'S FANS	\$194.00
ADD	12V POWER OUTLET ON DRIVERS DASH	\$125.00
BASE	LEVEL 2 INSULATION PACKAGE (BASE ON E-BUS)	INCL
ADD	EBUS COLD WEATHER FRONT THRESHOLD HEATER AND REAR CURB SIDE HEATER	\$1,200.00
BASE	ELECTRIC HYDRAULIC PUMP	INCL
BASE	BENDIX AD-IP AIR DRYER FOR E-BUS APPLICATION	INCL
CHANGE	FRONT AND REAR DOORS TO ELECTRIC OPEN/CLOSE	\$4,918.00
BASE	REAR DOOR 34"	INCL
ADD	STOP REQUEST BUTTON ON REAR DOOR STANCHION	\$68.00
ADD	AMBER STOP REQUEST LAMP ON DASH	\$38.00
ADD	LED LIGHTS IN STREET SIDE ELECTRICAL EQUIPMENT BOX	\$50.00
CHANGE	PASSENGER SEATS FROM GEMINI TO AMSECO INSIGHT W/ (2) COMBO FORWARD & REAR FACING ADA W/ Q'STRAIT FLOOR MOUNTED SLIDE & CLICK SYSTEM	\$6,481.00
CHANGE	STANDARD INTERIOR ADA DECAL PACKAGE TO EVERETT INTERIOR DECAL PACKAGE	INCL
CHANGE	DRIVER SEAT FROM USSC 9100ALX TO RECARO 2PT BELT W/ HEADREST W/ HEAT	\$500.00
BASE	PULL CORD ADA CHIME SYSTEM	INCL
ADD	(16) NYLON GRAB STRAPS	\$336.00
CHANGE	PASSENGER WINDOWS FROM FRAMED FULL FIXED TO BONDED WINDOWS (W/ UPPER TRANSOM W/ 3M FILM REAR UPPER DECK ONLY)	\$7,914.00
CHANGE	HEADLAMPS TO DIALIGHT LED LOW BEAM AND HALOGEN HIGH BEAM	\$438.00
ADD	(2) 4" RED LED REAR CAP MOUNTED STOP LAMPS & CURB LAMPS BOTH DOORS	\$275.00
CHANGE	DINEX I/O INTERIOR LED LIGHTS TO PRETORIA LED LIGHTS W/ MANUAL DIMMING	INCL
ADD	OVERHEAD DRIVERS READING LAMP	\$75.00
CHANGE	2-WAY RADIO POWER CIRCUIT AND ANTENNA W/ 2 DRIVERS SPEAKERS	\$295.00
ADD	STRATEGIC MAPPING PA/ CAD/AVL ITS SYSTEM W/ BOOM MIC W/ APC	\$20,659.00
ADD	DIAMOND RV FAREBOX W/ 2 VAULTS W/ GUARD W/ OVERHEAD FAREBOX LAMP	\$3,159.00
CHANGE	DEST SIGNS FROM TWIN VISION (F,CS) TO TWIN VISION (F,CS,SS) W/REAR SIGN W/CAMERA	\$2,494.00
ADD	HEATED FRONT SIGN GLAZING	\$214.00
ADD	APOLLO VIDEO SYSTEM (9) CAMERA SYSTEM W/2HDD W/ 7" MONITOR FOR R DOOR VIEW	\$15,454.00
ADD	2 POSITION BIKE RACK (SPORTWORKS DL2)	\$1,378.00
ADD	BIKE RACK DEPLOYED LAMP ON DASH	\$31.00
ADD	ADDITIONAL ROOF HATCH (MANUAL)	\$337.00
CHANGE	HEATED AND REMOTE SAFE FLEET MIRRORS	\$161.00
CHANGE	BASE OF (1) PAINT COLOR W/ BASIC GRAPHICS TO (3) PAINT COLORS AND NO GRAPHICS	\$3,700.00
CHANGE	GERFLOR FLOORING W/ FULL COMPOSITE SUB-FLOOR	\$750.00
BASE	24 UNIT FIRST AID KIT	INCL
BASE	BLOOD BORNE PATHOGENS KIT	INCL

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BASE	WARRANTY (BASIC BUS) - 1 YEAR/50,000 MILES (WHICHEVER COMES FIRST)	INCL
BASE	WARRANTY (BODY STRUCTURE) - 3 YEARS/150,000 MILES (WHICHEVER COMES FIRST)	INCL
BASE	WARRANTY (STRUCTURE CORROSION) - 7 YEARS/350,000 MILES (WHICHEVER COMES FIRST)	INCL
BASE	WARRANTY (TRACTION MOTOR) - 3 YEARS/100,000 MILES (WHICHEVER COMES FIRST)	INCL
BASE	WARRANTY (ESS) - 6 YEARS/300,000 MILES (WHICHEVER COMES FIRST)	INCL
BASE	WARRANTY (FRONT AXLE) - 5 YEARS/300,000 MILES (WHICHEVER COMES FIRST)	INCL
BASE	WARRANTY (REAR AXLE) - 5 YEARS/300,000 MILES (WHICHEVER COMES FIRST)	INCL
BASE	WARRANTY (HVAC) - 2 YEARS/UNLIMITED MILES (WHICHEVER COMES FIRST)	INCL
BASE	WARRANTY (DOOR SYSTEMS) - 1 YEARS/UNLIMITED MILES (WHICHEVER COMES FIRST)	INCL
BASE	WARRANTY (COMPOSITE FLOOR) - 12 YEARS/500,000 MILES (WHICHEVER COMES FIRST)	INCL

	EVERETT, WA CHANGES	\$155,048.00
	STATE OF VIRGINIA 35' LOW FLOOR PLUS BATTERY ELECTRIC BASE BUS	\$797,280.00
ADD	DELIVERY TO EVERETT, WA	\$4,653.00
	EVERETT, WA 35' LOW FLOOR PLUS BATTERY ELECTRIC CURRENT PRICE (2-18-21)	\$956,981.00

OPTIONS NOT INCLUDED IN PRICING ABOVE

OPTION	6 YEAR OPTIONAL EXTENDED ESS (BATTERY) WARRANTY (BUDGETARY NOT INCL IN PRICE)	\$75,000.00
OPTION	WARRANTY (TRACTION MOTOR) - 3 YEARS/100,000 MILES TO 5 YEARS/250,000 MILES	\$12,900.00
OPTION	TRAINING (EBUS MAINTENANCE 24 HOURS \$5000/3= \$1667.00 PER BUS)	\$1,667.00
OPTION	TRAINING (EBUS ELECTRICAL SYSTEMS 24 HOURS \$5000/3= \$1667.00 PER BUS)	\$1,667.00
OPTION	TRAINING (ELECTRIC HVAC 8 HOURS \$3000/3= \$1000.00 PER BUS)	\$1,000.00
OPTION	EBUS COLD WEATHER PACKAGE W/ FUEL/ELECTRIC FIRED AUX HEATER	\$5,125.00

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February 18, 2021

Mr. Tom Hingson
Director of Transportation Services
Everett Transit
3225 Cedar Street
Everett, WA. 98201

RE: PRICE QUOTE FOR SIX (6) 40' BATTERY ELECTRIC LOW FLOOR BUS's

Dear Mr. Hingson:

Thank you for your interest to purchase six (6) 40' Battery Electric Low Floor Bus's including the bus mounted Momentum Dynamics Inductive 300 KW Charging Receiver using the Commonwealth of Virginia contract (#IFB 2712).

Attached you will find the price summary sheets that would pertain to your order. Gillig is pleased to quote the following:

SIX (6) 40' BATTERY ELECTRIC LOW FLOOR BUSES \$961,300.00 each

This price quote is valid for thirty days and is FOB Everett, WA. Price does not include sales tax and no license fees. The production start date of the buses will be within 12 to 15 months from receipt of purchase order.

We thank you for this opportunity and appreciate your interest in Gillig and our products. Should you have any questions, please do not hesitate to contact me at 510-867-5108.

Sincerely,



Lee Petersen
Regional Sales Manager

PRICE SUMMARY
2/18/2021
EVERETT, WA OFF COMMONWEALTH OF VIRGINIA
(6) 40' LOW FLOOR PLUS BATTERY ELECTRIC BUSES
SERIAL NUMBER: TBD

<u>DESCRIPTION</u>		<u>COST</u>
STATE OF VIRGINIA 40' LOW FLOOR PLUS BATTERY ELECTRIC BASE BUS (2020)		\$801,480.00
<u>ACTION</u>	<u>DESCRIPTION</u>	<u>COST</u>
BASE	LOW FLOOR PLUS STYLING PACKAGE	INCL
BASE	CUMMINS EV TRACTION MOTOR, INVERTERS & POWER MANAGEMENT SYSTEMS	INCL
BASE	CUMMINS ESS WITH 6 BATTERY ENCLOSURES TOTALING 444 kWh CAPACITY	INCL
BASE	(1) DEPOT PLUG-IN CHARGING PORT PER SAE J1772 DC CCS TYPE 1 CURB SIDE REAR	INCL
ADD	MOMENTUM DYNAMICS 300KW INDUCTIVE CHARGING BUS RECEIVER	\$74,950.00
ADD	(1) DEPOT PLUG-IN CHARGING PORT PER SAE J1772 DC CCS TYPE 1 STREET SIDE REAR	\$3,850.00
CHANGE	FROM (2) DEKA GROUP 31 BATTERIES TO (2) ODYSSEY AGM GROUP 31 BATTERIES	\$490.00
BASE	I/O MFD II ELECTRONIC DASH DISPLAY	INCL
CHANGE	AXLE SEALS EITHER GREASE SEALS OR CHICAGO RAWHIDE OIL SEALS	\$0.00
BASE	MERITOR FRONT AND REAR AXLES	INCL
ADD	ENGINE SKID PROTECTION W/ EXTENDED TOW EYES	\$140.00
CHANGE	WHEELS (6) ALUMINUM FULL POLISHED FINISHED	INCL
BASE	GILLIG SUPPLIED TIRES (6)	INCL
BASE	LIFT-U LU18 WHEELCHAIR RAMP	INCL
BASE	AIR OPERATED DISC BRAKES	INCL
BASE	STABILITY CONTROL WITH AUTOMATIC TRACTION CONTROL	INCL
ADD	HILL HOLDER SWITCH MOUNTED AT DASH	\$125.00
ADD	ADJUSTABLE PEDALS (KONGSBERG)	\$1,190.00
ADD	TRW EASY STEER ELECTRIC ASSIST STEERING COLUMN	\$2,652.00
BASE	THERMO KING TE14 ALL-ELECTRIC HVAC WITH R407C	INCL
CHANGE	DRIVERS HEATER BRUSH MOTORS TO BRUSHLESS MOTORS	\$407.00
ADD	(2) DASH MOUNTED DRIVER'S FANS	\$194.00
ADD	12V POWER OUTLET ON DRIVERS DASH	\$125.00
BASE	LEVEL 2 INSULATION PACKAGE (BASE ON E-BUS)	INCL
ADD	EBUS COLD WEATHER FRONT THRESHOLD HEATER AND REAR CURB SIDE HEATER	\$1,200.00
BASE	ELECTRIC HYDRAULIC PUMP	INCL
BASE	BENDIX AD-IP AIR DRYER FOR E-BUS APPLICATION	INCL
CHANGE	FRONT AND REAR DOORS TO ELECTRIC OPEN/CLOSE	\$4,918.00
BASE	REAR DOOR 34"	INCL
ADD	STOP REQUEST BUTTON ON REAR DOOR STANCHION	\$68.00
ADD	AMBER STOP REQUEST LAMP ON DASH	\$38.00
ADD	LED LIGHTS IN STREET SIDE ELECTRICAL EQUIPMENT BOX	\$50.00
CHANGE	PASSENGER SEATS FROM GEMINI TO AMSECO INSIGHT W/ (2) COMBO FORWARD & REAR FACING ADA W/ Q'STRAIT FLOOR MOUNTED SLIDE & CLICK SYSTEM	\$6,600.00
CHANGE	STANDARD INTERIOR ADA DECAL PACKAGE TO EVERETT INTERIOR DECAL PACKAGE	INCL
CHANGE	DRIVER SEAT FROM USSC 9100ALX TO RECARO 2PT BELT W/ HEADREST W/ HEAT	\$500.00
BASE	PULL CORD ADA CHIME SYSTEM	INCL
ADD	(16) NYLON GRAB STRAPS	\$336.00
CHANGE	PASSENGER WINDOWS FROM FRAMED FULL FIXED TO BONDED WINDOWS (W/ UPPER TRANSOM W/ 3M FILM REAR UPPER DECK ONLY)	\$7,914.00
CHANGE	HEADLAMPS TO DIALIGHT LED LOW BEAM AND HALOGEN HIGH BEAM	\$438.00
ADD	(2) 4" RED LED REAR CAP MOUNTED STOP LAMPS & CURB LAMPS BOTH DOORS	\$275.00
CHANGE	DINEX I/O INTERIOR LED LIGHTS TO PRETORIA LED LIGHTS W/ MANUAL DIMMING	INCL
ADD	OVERHEAD DRIVERS READING LAMP	\$75.00
CHANGE	2-WAY RADIO POWER CIRCUIT AND ANTENNA W/ 2 DRIVERS SPEAKERS	\$295.00
ADD	STRATEGIC MAPPING PA/ CAD/AVL ITS SYSTEM W/ BOOM MIC W/ APC	\$20,659.00
ADD	DIAMOND RV FAREBOX W/ 2 VAULTS W/ GUARD W/ OVERHEAD FAREBOX LAMP	\$3,159.00
CHANGE	DEST SIGNS FROM TWIN VISION (F,CS) TO TWIN VISION (F,CS,SS) W/REAR SIGN W/CAMERA	\$2,494.00
ADD	HEATED FRONT SIGN GLAZING	\$214.00
ADD	APOLLO VIDEO SYSTEM (9) CAMERA SYSTEM W/2HDD W/ 7" MONITOR FOR R DOOR VIEW	\$15,454.00
ADD	2 POSITION BIKE RACK (SPORTWORKS DL2)	\$1,378.00
ADD	BIKE RACK DEPLOYED LAMP ON DASH	\$31.00
ADD	ADDITIONAL ROOF HATCH (MANUAL)	\$337.00
CHANGE	HEATED AND REMOTE SAFE FLEET MIRRORS	\$161.00
CHANGE	BASE OF (1) PAINT COLOR W/ BASIC GRAPHICS TO (3) PAINT COLORS AND NO GRAPHICS	\$3,700.00
CHANGE	GERFLOR FLOORING W/ FULL COMPOSITE SUB-FLOOR	\$750.00
BASE	24 UNIT FIRST AID KIT	INCL
BASE	BLOOD BORNE PATHOGENS KIT	INCL

CONFIDENTIAL

BASE	WARRANTY (BASIC BUS) - 1 YEAR/50,000 MILES (WHICHEVER COMES FIRST)	INCL
BASE	WARRANTY (BODY STRUCTURE) - 3 YEARS/150,000 MILES (WHICHEVER COMES FIRST)	INCL
BASE	WARRANTY (STRUCTURE CORROSION) - 7 YEARS/350,000 MILES (WHICHEVER COMES FIRST)	INCL
BASE	WARRANTY (TRACTION MOTOR) - 3 YEARS/100,000 MILES (WHICHEVER COMES FIRST)	INCL
BASE	WARRANTY (ESS) - 6 YEARS/300,000 MILES (WHICHEVER COMES FIRST)	INCL
BASE	WARRANTY (FRONT AXLE) - 5 YEARS/300,000 MILES (WHICHEVER COMES FIRST)	INCL
BASE	WARRANTY (REAR AXLE) - 5 YEARS/300,000 MILES (WHICHEVER COMES FIRST)	INCL
BASE	WARRANTY (HVAC) - 2 YEARS/UNLIMITED MILES (WHICHEVER COMES FIRST)	INCL
BASE	WARRANTY (DOOR SYSTEMS) - 1 YEARS/UNLIMITED MILES (WHICHEVER COMES FIRST)	INCL
BASE	WARRANTY (COMPOSITE FLOOR) - 12 YEARS/500,000 MILES (WHICHEVER COMES FIRST)	INCL

	EVERETT, WA CHANGES	\$155,167.00
	STATE OF VIRGINIA 40' LOW FLOOR PLUS BATTERY ELECTRIC BASE BUS	\$801,480.00
ADD	DELIVERY TO EVERETT, WA	\$4,653.00
	EVERETT, WA 40' LOW FLOOR PLUS BATTERY ELECTRIC CURRENT PRICE (2-18-21)	\$961,300.00

OPTIONS NOT INCLUDED IN PRICING ABOVE

OPTION	WARRANTY (TRACTION MOTOR) - 3 YEARS/100,000 MILES TO 5 YEARS/250,000 MILES	\$12,900.00
OPTION	TRAINING (EBUS MAINTENANCE 24 HOURS \$5000/6= \$834.00 PER BUS)	\$834.00
OPTION	TRAINING (EBUS ELECTRICAL SYSTEMS 24 HOURS \$5000/6= \$834.00 PER BUS)	\$834.00
OPTION	TRAINING (ELECTRIC HVAC 8 HOURS \$3000/6= \$500.00 PER BUS)	\$500.00
OPTION	EBUS COLD WEATHER PACKAGE W/ FUEL/ELECTRIC FIRED AUX HEATER	\$5,125.00

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March 1, 2021

Tom Hingson
 Director of Transportation Services
 Everett Transit
 3225 Cedar Street
 Everett, WA 98201

Dear Mr. Hingson,

GILLIG is pleased to submit the following pricing for ChargePoint CPE250 charging equipment and associated services for use with your GILLIG Battery Electric buses using the Commonwealth of Virginia contract (IFB 2712). This pricing has been assembled in coordination with ChargePoint and represents our proposed equipment options based on the scoping information you have provided to date.

Charging Equipment	Quantity	Unit Price	Total
<i>Hardware</i>			
ChargePoint 62.5kW (CPE250) Plug-In Charger*	3	43,723	131,169
<i>Warranty</i>			
ChargePoint 3 Year Warranty (CPE250)	3	11,100	33,300
<i>Services</i>			
ChargePoint provided Onsite Support, Charger Commissioning and Onsite Training	1	5,000	5,000
<i>Freight Charge</i>			
	1	2,500	2,500
Total Hardware			\$131,169
Total Warranty			\$33,300
Total Services			\$5,000
Total Optional Equipment or Services			\$0
Total Freight Charge			\$2,500
GRAND TOTAL			\$171,969

*Required Site Validation and Preliminary Site Design ChargePoint services and labor to be provided through separate project.

The warranties on the charging equipment are provided by ChargePoint and are subject to the ChargePoint Standard Warranty. GILLIG makes no warranty of any kind whatever, express or implied; and all implied warranties of merchantability and fitness for a particular purpose which exceed the aforesaid obligation are hereby disclaimed by GILLIG and excluded from any agreement. This price reflects equipment shipped directly to the Agency by ChargePoint and the services described below. No further services are included as part of this GILLIG quote. Payment to GILLIG is due upon shipment of the equipment described herein.

Sincerely,

Lee Petersen
 Regional Sales Manager

March 3, 2021

Tom Hingson
 Director of Transportation Services
 Everett Transit
 3225 Cedar Street
 Everett, WA 98201

Dear Mr. Hingson,

GILLIG is pleased to submit the following pricing for Momentum Dynamics charging equipment and associated services for use with your GILLIG Battery Electric buses using the Commonwealth of Virginia contract (IFB 2712). This pricing has been assembled in coordination with Momentum Dynamics and represents our proposed equipment options based on the scoping information you have provided to date.

Momentum Dynamics Inductive Charging Solution	Quantity	Unit Price	Total
<i>Hardware</i>			
75kW Depot Level Charging Pad	6	70,150	420,900
<i>Warranty</i>			
75kW Depot Level Charging Pad 2-Year Hardware Warranty	6	5,500	33,000
**Freight Charge	6	2,600	15,600
Hardware Total			420,900
Warranty Total			33,000
Freight Total			15,600
Grand Total			\$469,500

The warranties on the charging equipment are provided by Momentum Dynamics and are subject to the Momentum Dynamics Standard Warranty. GILLIG makes no warranty of any kind whatever, express or implied; and all implied warranties of merchantability and fitness for a particular purpose which exceed the aforesaid obligation are hereby disclaimed by GILLIG and excluded from any agreement. This price reflects equipment shipped directly to the Agency by Momentum Dynamics and the services described below. No further services are included as part of this GILLIG quote. Payment to GILLIG is due upon shipment of the equipment described herein.

Sincerely,

Lee Petersen
 Regional Sales Manager