



**Project title:** Award and Authorize Purchase of six Ford vehicles from Bickford Ford from Snohomish County Contract #062-16SR/EVT#2018-065

### City Council Agenda Item Cover Sheet

**Council Bill #** *interoffice use*

**Project:** Snohomish County Contract #062-16SR/EVT#2018-065

**Partner/Supplier :** Bickford Ford

**Location:**

**Preceding action:** 2020 Vehicle Replacement Budget Adoption

**Fund:** 126

**Agenda dates requested:**

February 19, 2020

Briefing

Proposed action

Consent  No

Action

Ordinance

Public hearing

Yes  No

**Budget amendment:**

Yes  No

**PowerPoint presentation:**

Yes  No

**Attachments:**

Vehicle Quotes

**Department(s) involved:**

Purchasing, Motor Vehicles

Fire, Parks, and Public

Works

**Contact person:**

Theresa Bauccio-Teschlog

**Phone number:**

(425) 257-8901

**Email:**

tbauccio@everettwa.gov

**Initialed by:**

Department head

Administration

Council President

**Fiscal summary statement:**

Funding for the vehicles was approved in the 2020 vehicle replacement budget.

**Project summary statement:**

Departments have requested to replace the vehicles listed in the table below that have exceeded their useful lives. The requested Ford vehicles are as follows:

Department	New Vehicle Requested	New Unit #	Replacing Vehicle #	Cost
Fire - EMS	(1) 2020 Ford Escape SE AWD Hybrid	V0330	A0045	\$30,931.43
Fire	(1) 220 Ford F-350 4x4 DRW Crew Cab Chassis	J0175	J0028	\$44,889.00
Parks	(1) 2020 Ford F-150 SSV Pick-up	V0336	V0230	\$40,280.41
Public Works - Utilities	(1) 2020 Ford F-250 4x4 pick-up	V0338	V0148	\$50,207.83
Public Works - Engineering	(1) 2020 Ford Escape SE FWD Hybrid	V0331	A0021	\$28,370.22
Public Works - Engineering	(1) 2020 Ford Escape SE FWD Hybrid	V0333	A0047	\$28,370.22

\$223,049.11

All the vehicles are available for purchase from Bickford Ford through the Snohomish County competitively bid contract #062-16SR – EVT #2018-065. The City has an Interlocal agreement with Snohomish County that allows for purchases from its competitively awarded contracts in lieu of soliciting bids on our own. Motor Vehicles has compared the pricing of the Snohomish County contract against other cooperative contracts and determined that the Snohomish County contract provides the best pricing for the City.

**Recommendation (exact action requested of Council):**

Award and Authorize Purchase of six Ford vehicles from Bickford Ford from Snohomish County Contract #062-16SR/EVT#2018-065 in the amount of \$223,049.11, including Washington state sales and vehicle taxes.

2020 FORD ESCAPE HYBRIS ALL WHEEL DRIVE

CNGP530 VEHICLE ORDER CONFIRMATION 11/15/19 12:02:26  
 ==> Dealer: F74540  
 Page: 1 of 1  
 2020 ESCAPE  
 Order No: 0000 Priority: B2 Ord FIN: QI111 Order Type: 5B Price Level: 025  
 Ord Code: 201A Cust/Flt Name: EVERETT PO Number:  
 RETAIL DLR INV  
 U9B SE FHEV AWD \$29755 \$28565.00 153 FRT LICENSE BKT NC NC  
 .106.7" WB SP DLR ACCT ADJ (1357.00)  
 YZ OXFORD WHITE SP FLT ACCT CR (835.00)  
 4 CLOTH BUCKETS FUEL CHARGE 4.88  
 H EBONY B4A NET INV FLT OPT NC 7.00  
 201A EQUIP GRP DEST AND DELIV 1195 1195.00  
 99Z .2.5L I-VCT ENG NC NC TOTAL BASE AND OPTIONS 31570 28161.88  
 445 .ECVT TRANS NC NC TOTAL 31570 28161.88  
 225/65R17 TIRES \*THIS IS NOT AN INVOICE\*  
 JOB #2 ORDER  
 47B CARGO SHADE 135 127.00  
 51Q ALUM SPARE WHL 195 183.00  
 60S REV SENSING SYS 245 230.00  
 17" ALUM WHEEL  
 942 DAYTIME RUN LMP 45 42.00  
 F1=Help F2=Return to Order F3/F12=Veh Ord Menu  
 F4=Submit F5=Add to Library QC08680  
 S099 - PRESS F4 TO SUBMIT

PER SNOHOMISH COUNTY CONTRACT #062-16SR

\$ 28161.88 NET COST  
 \$ 900.00 MARK UP  
 \$ 330.00 WEATHER TECH MATS F & R & CARGO  
 \$ 525.00 ROOF RACK & CROSS BARS  
 \$ 131.00 MUD FLAPS F & R  
 \$- 1800.00 GPC  
 \$ 28247.88 PLUS 9.5% TAX

2683.55  
 Thank You, 30,931.43  
 Chris Webster  
 Bickford Motors  
 Commercial Account Manager  
 425-330-7687 cell  
 360-563-0909 direct  
 www.bickford.net

2020 FORD F-350 CREW CAB 4X4 CHASSIS DRW 6.2L

CNGP530

VEHICLE ORDER CONFIRMATION

12/04/19 17:09:36

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2020 F-SERIES SD

Dealer: F74540

Page: 1 of 2

Order No: 0000 Priority: A4 Ord FIN: QI111 Order Type: 5B Price Level: 020

Ord PEP: 643A Cust/Flt Name: EVERETT

PO Number:

		RETAIL	DLR INV		RETAIL	DLR INV
W3H	F350 4X4 CRW CC	\$46960	\$44612.00	14000# GVWR PKG		
	179" WHEELBASE			41P SKID PLATES	100	91.00
E4	VERMILLION RED	660	601.00	425 50 STATE EMISS	NC	NC
2	CLTH 40/CNSL/40	945	860.00	43B BACKGLASS DEF	60	55.00
S	MEDIUM EARTH GR			473 SNOW PLOW PKG	250	228.00
643A	PREF EQUIP PKG			JOB #1 BUILD		
	.XLT TRIM			512 SPARE TIRE/WHL2	350	319.00
	.AMFM/MP3/CLK			54F PWRSOPE TT MIR	280	254.00
****	996 6.2L EFI V8 ENG	NC	NC	TOTAL BASE AND OPTIONS	54710	48074.52
	44G 10-SPD AUTOMATC	NC	NC	TOTAL	54710	48074.52
TBM	LT245 BSW AT 17	165	150.00	*THIS IS NOT AN INVOICE*		
X4L	4.30 LTD SLIP	350	319.00	* MORE ORDER INFO NEXT PAGE *		
166	CARPET DELETE	(50)	(46.00)	F8=Next		
18A	UPFIT INTER MOD	295	269.00	F3/F12=Veh Ord Menu		
18B	PLAT RUNNING BD	445	405.00	QC08680		
	F1=Help			F2=Return to order		
	F4=Submit			F5=Add to Library		
	S006 - MORE DATA IS AVAILABLE.					

PER SNOHOMISH COUNTY CONTRACT # 062-16SR

CNGP530

VEHICLE ORDER CONFIRMATION

12/04/19 17:09:56

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2020 F-SERIES SD

Dealer: F74540

Page: 2 of 2

Order No: 0000 Priority: A4 Ord FIN: QI111 Order Type: 5B Price Level: 020

Ord PEP: 643A Cust/Flt Name: EVERETT

PO Number:

		RETAIL	DLR INV		RETAIL	DLR INV
60C	LANE DPRT WARN	\$115	\$104.00	B4A NET INV FLT OPT	NC	\$7.00
61J	JACK	NC	NC	DEST AND DELIV	1595	1595.00
62R	TRANS PTO PROV	280	254.00	TOTAL BASE AND OPTIONS	54710	48074.52
63A	UTLTY LIGHT SYS	NC	NC	TOTAL	54710	48074.52
67E	240 AMP ALTRNTR	85	78.00	*THIS IS NOT AN INVOICE*		
76C	EX BACKUP ALARM	140	127.00			
76S	REMOTE START	250	228.00			
86M	DUAL BATTERY	210	191.00			
872	RR CAM & PREP K	415	377.00			
94P	PRE COLL ASSIST	115	104.00			
945	SS WHEEL COVERS	380	345.00			
98F	GASEOUS BI-FUEL	315	286.00			
	SP DLR ACCT ADJ		(2296.00)	\$ 48074.52	NET COST	
	SP FLT ACCT CR		(1462.00)	\$ 900.00	MARK UP	
	FUEL CHARGE		19.52	\$ 220.00	MATS F & R	
	F1=Help			\$- 8200.00	GPC	
	F4=Submit			\$ 40994.52	PLUS TAX	
	S099 - PRESS F4 TO SUBMIT			3894.48 tax		

Thank You,  
 Chris Webster  
 Bickford Motors  
 Commercial Account Manager  
 425-330-7687 cell  
 360-563-0909 direct  
 www.bickford.net

2020 FORD F-150 CREW CAB 4X4 SSV 5.0L V-8

CNGP530 VEHICLE ORDER CONFIRMATION 12/18/19 13:06:49  
 Dealer: F74540  
 Page: 1 of 2  
 Order No: 0000 Priority: B3 Ord FIN: Q1111 Order Type: 5B Price Level: 020  
 Ord PEP: 101A Cust/Flt Name: EVERETT PO Number:  
 RETAIL DLR INV RETAIL DLR INV  
 W1E F150 4X4 CREW \$40800 \$38964.00 LT CAPABILITY  
 157" WHEELBASE 7050# GVWR  
 YZ OXFORD WHITE FRT LICENSE BKT NC NC  
 S CLTH NO CONSOLE NC NC 18B BLK PLAT BDS 250 228.00  
 G MED EARTH GRAY 41H ENG BLOCK HTR 90 82.00  
 101A EQUIP GRP 2480 2256.00 422 CALIF EMISSIONS NC NC  
 .XL SERIES SYNC  
 .POWER EQUIP GRP TOTAL BASE AND OPTIONS 49875 44038.76  
 .FORDPASS CONNCT XL MID DISCOUNT (750) (683.00)  
 .CRUISE CONTROL TOTAL 49125 43355.76  
 .17" SILVER STEEL \*THIS IS NOT AN INVOICE\*  
 995 5.0L V8 FFV ENG NC NC \* MORE ORDER INFO NEXT PAGE \*  
 44G ELEC 10-SPDAUTO 295 269.00 F8=Next  
 T7C LT245/70R17E NC NC F3/F12=Veh Ord Menu  
 XL3 3.31 ELEC LOCK NC NC  
 F1=Help F2=Return to Order  
 F4=Submit F5=Add to Library qc08680  
 S006 - MORE DATA IS AVAILABLE.

PER SNOHOMISH COUNTY CONTRACT 062-16SR

CNGP530 VEHICLE ORDER CONFIRMATION 12/18/19 13:06:56  
 Dealer: F74540  
 Page: 2 of 2  
 Order No: 0000 Priority: B3 Ord FIN: Q1111 Order Type: 5B Price Level: 020  
 Ord PEP: 101A Cust/Flt Name: EVERETT PO Number:  
 RETAIL DLR INV RETAIL DLR INV  
 53B CLASS IV HITCH \$150 \$137.00 98G FLEX FUEL 315 286.00  
 54R MIR DUAL PWR 305 277.00 CNG/PROPANE PAC (2037.00)  
 55A FX4 OFF ROAD 905 823.00 SP DLR ACCT ADJ (1306.00)  
 .SKID PLATES FUEL CHARGE 9.76  
 57Q REAR DEFROSTER 220 201.00 B4A NET INV FLT OPT NC 7.00  
 59S LED SPOTLIGHTS 175 159.00 DEST AND DELIV 1595 1595.00  
 59S FOG LAMPS 140 127.00  
 63T TAILGATE STEP 375 341.00  
 65S EXT RANGE TANK 445 405.00 TOTAL BASE AND OPTIONS 49875 44038.76  
 66S SSV PKG 50 46.00 XL MID DISCOUNT (750) (683.00)  
 67T TRL BRAKE CONTR 275 250.00 TOTAL 49125 43355.76  
 76R REV SENSING SYS 275 250.00 \*THIS IS NOT AN INVOICE\*  
 90L MANUAL LUMBER 40 36.00  
 924 PRIVACY GLASS 100 91.00  
 96W SPRAY-IN LINER 595 542.00  
 F1=Help F2=Return to Order  
 F4=submit F5=Add to Library  
 S099 - PRESS F4 TO SUBMIT

Thank You,  
 Chris Webster  
 Bickford Motors  
 Commercial Account Manager  
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 360-563-0909 direct  
 www.bickford.net

\$ 43355.76 NET COST  
 \$ 900.00 MARK UP  
 \$ 120.00 WEATHER TECH MATS FRONT  
 \$ 210.00 NON FOB KEYS X 3  
 \$ 650.00 SPOT LIGHT  
 \$ 750.00 PB400 INSTALLED  
 \$- 9200.00 GPC  
 \$ 36785.76 PLUS 9.0% TAX  
3494.65  
 40,280.41

2020 FORD F-250 SUPER CAB 4X4 DIESEL 164" WHEELBASE

CNGP530 VEHICLE ORDER CONFIRMATION 11/26/19 15:10:41  
 ==> 2020 F-SERIES SD Dealer: F74540  
 Page: 1 of 2  
 Order No: 0000 Priority: A4 Ord FIN: QI111 Order Type: 5B Price Level: 020  
 Ord Code: 603A Cust/Flt Name: EVERETT PO Number:  
 RETAIL DLR INV  
 X2B F250 4x4 S/C \$44155 \$41947.00 18A UPFIT INTER MOD \$295 \$269.00  
 164" WHEELBASE 18B PLAT RUNNING BD 445 405.00  
 Z1 OXFORD WHITE 10000# GVWR PKG 250 228.00  
 2 CLTH 40/CNSL/40 945 860.00 41A RAPID HEAT 100 91.00  
 S MEDIUM EARTH GR 41H ENG BLK HEATER 100 91.00  
 603A PREF EQUIP PKG 41P SKID PLATES 100 91.00  
 .XLT TRIM 425 50 STATE EMISS NC NC  
 .AMFM/MP3/CLK 43B BACKGLASS DEF 60 55.00  
 99T 6.7L V8 DIESEL 10495 9551.00 TOTAL BASE AND OPTIONS 60830 53231.90  
 44G 10-SPD AUTOMATC NC NC TOTAL 60830 53231.90  
 TDX LT275/70BSWAT18 265 241.00 \*THIS IS NOT AN INVOICE\*  
 X31 3.31 REG AXLE NC NC  
 JOB #1 BUILD \* MORE ORDER INFO NEXT PAGE \*  
 TRAILER TOW PKG F8=Next  
 166 CARPET DELETE (50) (46.00) F3/F12=Veh Ord Menu  
 F1=Help F2=Return to Order  
 F4=Submit F5=Add to Library  
 S006 - MORE DATA IS AVAILABLE. QC08680

PER SNOHOMISH COUNTY CONTRACT #062-16SR

CNGP530 VEHICLE ORDER CONFIRMATION 11/26/19 15:10:51  
 ==> 2020 F-SERIES SD Dealer: F74540  
 Page: 2 of 2  
 Order No: 0000 Priority: A4 Ord FIN: QI111 Order Type: 5B Price Level: 020  
 Ord Code: 603A Cust/Flt Name: EVERETT PO Number:  
 RETAIL DLR INV  
 471 CAMPER PACKAGE \$160 \$146.00 B4A FUEL CHARGE \$28.90  
 512 SPARE TIRE/WHL2 NC NC NET INV FLT OPT NC 7.00  
 595 FOG LAMPS 130 118.00 DEST AND DELIV 1595 1595.00  
 JACK  
 61S SPLSH GRDS FRNT 130 118.00 TOTAL BASE AND OPTIONS 60830 53231.90  
 62S SPLSH GRDS REAR NC NC TOTAL 60830 53231.90  
 66S UPFITTER SWTCH 165 150.00 \*THIS IS NOT AN INVOICE\*  
 67B 397 AMP ALTRNTR NC NC  
 76R REV VEH AID SEN 295 269.00  
 76S REMOTE START 250 228.00  
 85S TOUGH BED 595 542.00 \$ 53231.90 NET COST  
 873 REAR CHMSL CAM 200 182.00 \$ 900.00 MARK UP  
 98R OPRTR COMND REG 250 228.00 \$ 120.00 FLOOR MATS  
 SP DLR ACCT ADJ (2441.00) \$- 8400.00 GPC  
 SP FLT ACCT CR (1631.00) \$ 45851.90 PLUS 9.5% TAX  
 F1=Help F2=Return to Order  
 F4=Submit F5=Add to Library  
 S099 - PRESS F4 TO SUBMIT

4355.93  
 Thank You,  
 Chris Webster 50,207.83  
 Bickford Motors  
 Commercial Account Manager  
 425-330-7687 cell  
 360-563-0909 direct  
 www.bickford.net

2020 FORD ESCAPE SE FRONT WHEEL DRIVE

CNGP530

VEHICLE ORDER CONFIRMATION

11/21/19 12:10:58

Dealer: F74540

Page: 1 of 1

Order No: 0000 Priority: C1 ord FIN: QI111 Order Type: 5B Price Level: 025  
 Ord Code: 201A Cust/Fit Name: EVERETT PO Number:

		RETAIL	DLR INV		RETAIL	DLR INV
U0B	SE FHEV FWD	\$28255	\$27125.00	153	FRT LICENSE BKT	NC
	.106.7" WB				SP DLR ACCT ADJ	(1290.00)
YZ	OXFORD WHITE				SP FLT ACCT CR	(793.00)
4	CLOTH BUCKETS				FUEL CHARGE	4.88
H	EBONY			B4A	NET INV FLT OPT	NC 7.00
201A	EQUIP GRP				DEST AND DELIV	1195 1195.00
99Z	.2.5L I-VCT ENG	NC	NC	TOTAL	BASE AND OPTIONS	30045 26808.88
445	.ECVT TRANS	NC	NC	TOTAL		30045 26808.88
	225/65R17 TIRES			*THIS IS NOT AN INVOICE*		
	JOB #2 ORDER					
47B	CARGO SHADE	135	127.00			
50C	FLOOR LINERS	125	118.00			
50Q	CARGO MAT	90	85.00			
60S	REV SENSING SYS	245	230.00			
	17" ALUM WHEEL					

F1=Help F2=Return to Order F3/F12=Veh Ord Menu  
 F4=Submit F5=Add to Library QC08680  
 S099 - PRESS F4 TO SUBMIT

PER SNOHOMISH COUNTY CONTRACT  
 #062-16SR

\$ 26808.88 NET COST  
 \$ 900.00 MARK UP  
 \$- 1800.00 GPC  
 \$ 25908.88 PLUS 9.5% TAX

2461.34  
 Thank You, **28,370.22**

Chris Webster  
 Bickford Motors  
 Commercial Account Manager  
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 360-563-0909 direct  
 www.bickford.net

2020 FORD ESCAPE SE FRONT WHEEL DRIVE

CNGP530

VEHICLE ORDER CONFIRMATION

11/21/19 12:10:58

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Dealer: F74540

Page: 1 of 1

2020 ESCAPE

Order No: 0000 Priority: C1 Ord FIN: QI111 Order Type: 5B Price Level: 025  
 Ord Code: 201A Cust/Flt Name: EVERETT PO Number:

	RETAIL	DLR INV		RETAIL	DLR INV
U0B SE FHEV FWD	\$28255	\$27125.00	153	FRT LICENSE BKT	NC
.106.7" WB				SP DLR ACCT ADJ	(1290.00)
YZ OXFORD WHITE				SP FLT ACCT CR	(793.00)
4 CLOTH BUCKETS				FUEL CHARGE	4.88
H EBONY			B4A	NET INV FLT OPT	NC 7.00
201A EQUIP GRP				DEST AND DELIV	1195 1195.00
99Z .2.5L I-VCT ENG	NC	NC	TOTAL	BASE AND OPTIONS	30045 26808.88
445 .ECVT TRANS	NC	NC	TOTAL	TOTAL	30045 26808.88
225/65R17 TIRES			*THIS IS NOT AN INVOICE*		
JOB #2 ORDER					
47B CARGO SHADE	135	127.00			
50C FLOOR LINERS	125	118.00			
50Q CARGO MAT	90	85.00			
60S REV SENSING SYS	245	230.00			
17" ALUM WHEEL					

F1=Help F2=Return to order F3/F12=veh Ord Menu  
 F4=Submit F5=Add to Library  
 S099 - PRESS F4 TO SUBMIT QC08680

PER SNOHOMISH COUNTY CONTRACT  
 #062-16SR

\$ 26808.88 NET COST  
 \$ 900.00 MARK UP  
 \$- 1800.00 GPC  
 \$ 25908.88 PLUS 9.5% TAX  
 2461.34 tax

Thank You, 28,370.22  
 Chris Webster  
 Bickford Motors  
 Commercial Account Manager  
 425-330-7687 cell  
 360-563-0909 direct  
 www.bickford.net